

# Consulting Skills - Agenda



**YOU**  
*are*  
**HERE**

## **Module 1**

**Influencing  
Building Trust  
Meeting Management**

## **Module 2**

**Using a Consistent Approach  
Case Study & Practice  
Managing Your Emotions**

## **Module 3**

**Providing Optimism  
Networking  
Know Your Clients**

## **Module 4**

**Listening and Asking Questions  
Practice & Application  
Wrap-Up**