

Wondering What Videos to Add to Your Plan?

Check out this list of popular resources (based on TechLX participant feedback to date)

You will find all of these and more in [IT Skill Builder](#) under the My Learning section.

Learn to lead effectively where your power is limited. Determine when people are *unpersuaded* in the first place. Learn the four types of objections and how to handle them. Come to understand the importance of receiving explicit agreement that you have resolved people's concerns and convinced them of the value of your idea.



Learn how servant leadership compares to the command-and-control style of leadership. This lesson is the last of three in the Leveraging Servant Leadership for Your Team video course, which is meant to describe to leaders the benefits of a serving mindset for securing the success of their teams. By juxtaposing the command-and-control approach with the servant leadership style, learners will see how servant leaders work.



Developing Your Emotional Intelligence. How do you gain respect from everyone you interact with? Learn to achieve consensus among your teammates and co-workers, faster and without misunderstandings. Overcome the causes of difficult behaviors. Learn how your emotions affect others ... and how others' emotions affect you. Discover how better EI can eliminate the headaches that come from miscommunication and misunderstandings.



Help your organization achieve and maintain a competitive advantage. Discover how to distinguish between strategic planning and tactical planning and perform an organizational self-evaluation. Learn to create effective strategic plans and lead meaningful and productive strategic planning sessions. Become confident in your ability to help your organization achieve long-term success



You need to be ready to take on the challenges of tomorrow. But how do you cultivate that mindset? You need a roadmap that will allow you to navigate the future and transform that innovative spirit into a results-driven strategy. Future-Focused Leadership is a 10-part micro learning series tailored for innovators and change-makers. With the tools provided in this series, you can bring your company into a new era of success.

Emotional Intelligence for Leadership

- Self-awareness
- Self-management
- Empathy

